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foothill community built on California's rich gold rush history.*



**City Manager's Report**  
**February 13, 2024 City Council Meeting**  
**Prepared by: John Meuser, Police Commander**  
**Item#: 12.4**

**Subject:**

Consider approving the purchase of two (2) 2024 Ford Police Interceptor utility vehicles from Folsom Lake Ford in the amount of \$108,502.38 - for the Police Department, authorizing the Chief of Police or designee to execute any documentation for the said purchase, and approving a \$74,251 budget appropriation from the COPS SLESF Fund for the said vehicles.

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**Recommendation:** Adopt a resolution:

- 1) Approving the purchase of two (2) 2024 Ford Police Interceptor's utility vehicles from Folsom Lake Ford in the amount of \$108,502.38 for the Police Department; and
- 2) Authorizing the Chief of Police or designee to execute any documentation for the said purchase; and
- 3) Approving a \$74,251 budget appropriation from the COPS SLESF Fund for the said vehicles.

**Purpose:** To replace three (3) patrol vehicles that are at or near the end of their life expectancy.

**Strategic Plan Strategy:** Health and Public Safety, 4) Equipment Replacement/ Maintenance.

**Discussion:** On June 27, 2023 the City Council adopted its 2023/2024 General Fund Budget which appropriated \$219,973 to purchase and up-fit two (2) patrol vehicles, a pick-up truck and partially funded the School Resource Officer (SRO) Jeep Wrangler. With the exception of one (1) patrol vehicle, the other vehicles have been purchased and we have taken delivery of them.

Over the past few years, it has been difficult to find and purchase patrol vehicles due to supply chain issues caused by the COVID-19 Pandemic and most recently the UAW strike. Due to these factors, there have been two years that we weren't able to place orders for vehicles. The most recent year we were not able to place orders was 2023. Because of the UAW strike, Ford didn't open their ordering window for any orders in 2023 for the 2024 model year.

The Police Department was recently in contact with Folsom Lake Ford who has the state contract for Ford Explorer's and found out they will be receiving a small allocation of 2024 vehicles that will be available starting in March of 2024. We have been offered the ability to purchase these vehicles before they are offered to more agencies. Because Ford didn't open orders for the 2024 production year vehicles, there are many agencies looking for vehicles and these will sell quickly. If we wait to

order 2025 models there will be an increase of approximately \$3,800 per vehicle and delivery will not take place until early to mid-2025.

To lessen the cost during this budget year, we can defer the up-fitting cost of two vehicles until next budget year. The cost to up-fit each car is approximately \$20,000.

**Options:**

- 1) Approve staff's recommendation for a total cost of \$108,502.38.
- 2) Approve staff recommendation plus the purchase of a third 2024 Ford Police Interceptor's utility vehicle for a total cost of \$162,753.57.
- 3) Direct staff to take other actions.

**Cost:** The total purchase price for three (2) 2024 Ford Police Interceptor Utility Vehicles is \$108,502.38.

**Budget Impact** The City Council adopted the Fiscal Year 2023/2024 General Fund Budget, which appropriated \$219,973 for two patrol vehicles, a pickup truck, and partial funding for a SUV for the SRO. To date, \$124,749 has been expended from the Police Department vehicle budget leaving \$95,224 for additional purchases. Staff recommends that the City Council approve \$74,251 from the COPS SLESF Fund to supplement the Police Department vehicle budget. If approved, the additional funding plus the remaining vehicle budget of \$95,224 will provide a total of \$169,475 for additional vehicle purchasing and up-fitting. The proposed purchase of two 2024 Ford Police Interceptor utility vehicles from Folsom Lake Ford total \$108,502.38, which is within the proposed \$169,475 in funding.



M. Cleve Morris, City Manager



Joseph Wren, Chief of Police

Attachments:

- A. Resolution
- B. Folsom Lake Ford quote